

Moixa B2C Sales Executive

Moixa is a high growth venture and energy industry innovator which has established itself as the UK's leading residential smart battery storage company.

Moixa designs & distributes smart energy technologies, including the Moixa Smart Battery range and GridShare software - our battery asset management platform that enables optimised value/benefit for consumers, social landlords and utilities to use energy in an intelligent and useful way.

The Moixa Smart Battery has already been installed in over a thousand sites throughout the UK in private customer, social housing and small business environments. Moixa systems have been involved in numerous projects for Government, British Gas, Scottish Power, Good Energy and many others.

The Moixa team is growing fast and we are looking for a Sales Executive reporting to Head of Consumer Sales, working alongside of our passionate team in London and Manchester. This is a very exciting time for Moixa, you will be part of an engaged team that can help shape the future of the energy storage revolution.

The position is **Manchester** based.

Responsibilities:

- Contacting customers who have registered interest.
- Establishing & understanding customer requirements through effective fact finding.
- Designing bespoke solar and/or battery solutions tailored to the customer's needs.
- Closing sales.
- Managing your own pipeline of leads.

Qualifications/Experience:

- Background knowledge of solar, energy storage, and/or renewables would be a great advantage. Not essential.
- B2C sales experience (At least 6 months) advantageous if telephone based.
- High Energy and Enthusiasm.
- Excellent communication and organizational skills.
- Ambitious, resilient and results driven.
- Ability to deliver the best customer service.
- Make the most of a culture where there is no exclusivity on good ideas!
- Highly motivated and driven.
- Punctual and reliable.
- Good computer literacy including basic understanding of excel, PowerPoint & CRM software.
- Good written skills.
- Ability to work as a cross-functional team member with vendors and employees as well as independently.

This is a fantastic opportunity for someone who is enthusiastic, self-motivated, driven and looking for a career in a ground-breaking sector of the energy industry.

Location: Clowes Street, Manchester

Salary: This role comes with a basic salary around £23k depending on experience. Target based with uncapped commissions.

Starting date: immediately or ASAP

To apply please send your covering letter and CV to careers@moixa.com (Reference Moixa/Man/sales)