

Sales Executive (renewable, battery storage)

Moixa is a high growth venture and energy industry innovator which has established itself as the UK's leading residential smart battery storage company.

Moixa invents, manufactures and distributes smart energy technology including the Moixa Smart Battery range and Moixa GridShare - the battery asset management software platform that enables consumers, social landlords and utilities to use energy in an intelligent and useful way.

The Moixa Smart Battery has already been installed in a thousand sites throughout the UK in private customer, social housing and small business environments. Moixa systems have been involved in numerous projects for Government, British Gas, Scottish Power, Good Energy and many others.

The Moixa team is growing fast and we are looking for a Sales Executive reporting to Head of Consumer Sales and working alongside of our passionate team in London and Manchester. This is a very exciting time for Moixa, you will be part of an engaged team that can help shape the future of the energy storage revolution.

The position is **Manchester** based.

Responsibilities:

To contact customers who have registered an interest through our website and requested a quote. Establishing their needs by effective fact finding, understanding their product interest and energy usage.

Designing a solar system or explaining the savings and technology of our Smart Battery. There are fantastic savings + financial returns to be made by installing solar and battery storage.

Full training will be provided, although the successful candidate(s) will already possess a combination of:

- Background knowledge of solar and/or renewables would be a great advantage. Not essential.
- B2C sales experience (At least 6 months) advantageous if telephone based.
- Energy and Enthusiasm
- Excellent communication and organisational skills
- Ability to deliver the best customer service
- Make the most of a culture where there is no exclusivity on good ideas!
- Highly motivated and driven
- Punctual and reliable
- Good computer literacy including basic understanding of CRM
- Good written skills



This is a fantastic opportunity for someone who is enthusiastic, self-motivated, driven and looking for a career in a ground-breaking sector of the energy industry.

Location: Clowes Street, Manchester

Salary: This role comes with a basic salary around £23k depending on experience. Target based with uncapped commissions. OTE £35,000

Starting date: immediately or ASAP

To apply please send your covering letter and CV to amanda.fudge@moixa.com

Reference Moixa/Man/sales